

2018年10月15日前预订展位可享9折优惠

Early bird prices valid until October 15th, 2018

展位预订合同 (参展商填写注册信息并接受本合同条款)			Exhibit Space Agreement Exhibitor Registration and Acceptance of the Terms and Conditions for Participation		
1. 参展企业基本信息			1. Company Information		
公司名称 Company Name					
公司地址 邮编 Address Postal Code					
市 省 国家 City State Country					
联系人 职位 Contact Person Position					
办公电话 手机 Office phone number Mobile					
联系人邮箱 网站 E-mail Website					
公司类型 Type of company		生产企业 Manufacturer	进出口 Importer	经销商 Distributor	其他 Other (describe)
2. 产品类型 (请选择并在数字前做标记)			2. Product Groups (mark the numbers that apply)		
光伏发电 / Photovoltaic		光热 / Solar Thermal		太阳能储能	
光伏发电系统 PV Technology Systems (1) 独立发电系统 Stand-Alone Systems (2) 并网光伏发电系统 Networked PV Systems (3) 太阳能充电设备 Solar Chargers (4) 太阳能发电流量控制系统 Solar Power Supplies for Traffic Control Systems (5) 追踪系统 Tracking Systems (6) 其它太阳能系统 Other PV Technology Systems		光伏组件和设备 PV Components & Equipments (1) 太阳能电池片 Solar Cells (2) 晶硅光伏组件 Crystalline PV Modules (3) 薄膜太阳能组件 Thin-Film Solar Modules (4) 逆变器 / Inverters (5) 变压器 / Transformers (6) 监控、测量和控制系统 Monitoring, Measuring and Control Systems (7) 直流断路器 DC Circuit Breaks (8) 光伏线缆 / Cables (9) 光伏连接器 / Connectors (10) 其它配件和设备 Other Components and Equipments		太阳能光热技术 Solar Thermal Technologies (1) 太阳能光热电站 ST Power Plants (2) 光热处理 Process Heat (3) 空调制冷和冷却 Air Conditioning and Cooling (4) 工程和设计 Engineering and Design (5) 监控、测量和控制系统 Monitoring, Measuring and Control Systems (6) 其它配件 Other Components	
		太阳能储能 Storage (1) 化学储能 Chemical Storage (2) 非化学储能 non Chemical Storage (3) 热存储 Thermal Storage (4) 商用储能解决方案 Commercial Storage Solutions (5) 家用储能解决方案 Residential Storage Solutions (6) 并网储能 Grid-Connected Storage (7) 离网储能 Off-Grid Storage (8) 电池制造 Battery Manufacturers (9) 软件 / Software		电网基础设施 Grid Infrastructure (1) 计量服务 Metering Services (2) 电网控制系统 Grid Control Systems (3) 电网管理 Grid Management (4) 电力交易及能源市场营销 Electricity Trading and Power Marketing (5) 交易控制系统 Trade Control Systems (6) 虚拟电厂和分布式能源管理 Virtual Power Plants and DER Aggregation (7) 智能电网产品、解决方案和服务 Products, Solutions and Services for Smart Grids (8) 微电网产品、解决方案和服务 Products, Solutions and Services for Micro Grids	
				咨询、通信及服务 Info, Communicat. & Services (1) 研究与开发 Research and Development (2) 培训与教育 Training and Education (3) 专业咨询服务 Consulting Services (4) EPC 项目承包、项目开发 EPC Contracting, Project Development (5) 项目维护、修复及运营 Maintenance, Repair and Operations (6) 金融服务 Financial Services (7) 协会、社会团体 Associations, Societies (8) 出版机构 / Publishers	
其他(请说明) Other (please describe)					
3. 展位预订说明: 标准展位面积为9平米,请在合同中注明需要的展位面积和类型。主办方保留在任何时间,出于对展览会整体安排的考虑,以任何原因重新安排展位位置的权利。主办方对该情况下展位更换过程中产生的任何费用不负担赔偿责任。			3. Exhibit Space Request Space is sold in 9 sqm increments only. Please check the rate of your choice and enter the required area in square meters, type of space. The exhibitor acknowledges his participation cannot be conditioned to the assignment of any particular location, and that final space assignments are made at the discretion of the organizer.		
展位价格 / Exhibit Space Rates (per sqm)			Include / Inclusions		
光地 - 54平方米起定 Raw space - 54sqm minimum USD 400/m2 + IVA (+VAT)			-包含: 展商证件和展商名录发表。不包含地毯、展台搭建、家具等费用。 - Includes exhibitor badges and directory listing. Does NOT include carpet, construction, furnishings or utilities.		
标准展位 - 18平方米起定 Shell Scheme - 18sqm minimum USD 450/m2+IVA (+VAT)			-包含: 地毯、标准展位、楣板、照明、配套家具、1个电源接口、展商证件、展商名录发表。 - Includes carpet (show color), hard wall booth construction, signboard and lettering, lighting, standard furnishing, 1 electrical outlet, booth personnel badges, exhibitor directory listing.		
展位类型: Booth type	1面开口 1 open side	转角摊位(18m2起定) Corner booth (18sqm min.)	半岛型(36m2起定) Peninsula (36sqm min.)	岛型(54m2起定) Island (54sqm min.)	
[] m2 x USD [] = [] + 16% IVA = []		(展位面积) (展位单价) (展位总价) (总价含16% VAT) (展位号)			
我想获得9折优惠 (2018年10月15日前签订合同并支付20%费用可享9折优惠) I am interested in the Early Bird Discount (10% off by presenting space contract and 20% deposit by October 15th, 2018)			我想获得额外95折优惠 (2018年10月15日前签订合同并支付全款可享额外95折优惠) I am interested in the Cash Discount (5% off by presenting space contract and 100% deposit by October 15th, 2018).		
付款条件: 展位预订确认前须签订合同并支付20%定金。 展会前60-90天签订合同须支付50%定金。 展会前60天内签订合同须支付全款。 所有款项须按照发票上的金额和币种以电汇方式支付。 展商在付清所有费用后可以在展台搭建期间进入展馆。			Payment Policy: A 20% deposit is required with your contract in order to receive a booth assignment. Contracts received from 90 to 60 days prior to the show require a 50% advance payment. Contracts presented within 60 days prior to the show will require full payment. All payments must be made in the currency invoiced, via wire transfer. A 100% payment is required in order to enter the exhibition floor during set-up.		
展位缩小或取消: 若展商需要缩小或取消展位,展商须以书面形式通知主办方,并承担以下违约金: 1) 展会前91天或更早: 合同总金额的20% 2) 展会前61-90天: 合同总金额的50% 3) 展会前60天内: 合同总金额的100%			Cancellations: In the event of a partial or total cancellation, the exhibitor will do so in writing and will be obligated to the following cancellation fees: 1) 91 or more days prior to the exhibition: 20% 2) From 90 to 61 days prior to the exhibition: 50% 3) 60 days or less prior to the exhibition: 100%		
本公司确认以上信息无误,同意并遵守合同中的条款及规定。 We hereby register to participate as exhibitors according to the supplied information. We acknowledge and accept the Terms and Conditions for participation included in this contract.					
联系人姓名和职位 Name of Legally Responsible Officer and Position			签字 / Signature		日期 / Date
4. 展商名录信息填写 以下信息将收录在展商名录中			4. Directory Listing Form Please provide the contact information you wish to publish in our various listings		

公司名称 Company name					
公司地址 邮编 Address Postal Code					
市 省 国家 City - State Country					
联系人 职位 Sales Contact Person Position					
办公电话 手机 Office phone number Mobile					
邮箱 网站 E-mail Website					
公司类型 Type of company	生产企业 Manufacturer	进出口 Importer	经销商 Distributor	其他(请备注) Other (describe)	
公司简介 (字数限制 : 250 字)			Short description of the company (Maximum 250 characters)		
展品明细 请填写所有展品的清单			Products to be Exhibited Please list the specific products you plan to exhibit		
1	6	11			
2	7	12			
3	8	13			
4	9	14			
5	10	15			
联合参展商 (共同参展商) 请填写所有联合参展的展商名称			Co-Exhibitors Please list all the Co-Exhibitors		
最新产品信息发布 请填写最新产品名称和简介			New Products Provide name and short description of new products you plan to launch during the event		
请提供清晰的公司 logo			Please send us your Company logo in hi-res for our use in promotional material		
Para conocer nuestra Política de Privacidad, por favor ingrese a www.hfmexico.mx 如需了解我们的隐私政策, 请点击 www.hfmexico.mx					
<p align="center">付款信息 / Payment information</p> <p align="center">银行账户名称 / Bank Account: Sunshine Energy International Ltd 银行名称 / Bank: STANDARD CHARTERED BANK (HONG KONG) LIMITED 银行地址 / Bank Add: 617-623 NATHAN ROAD, MONGKOK, KOWLOON, HONG KONG 账号 / Account Number: 003-570-1-0983551 分行 / Branch : MONGKOK BRANCH Swift: SCBLHKHXXX 币种 / Currency: USD Bank Code: 003 Branch Code: 570</p>					

参展条款及注意事项

EVENT TERMS & CONDITIONS

本合同由 Hannover Fairs Mexico S.A. de C.V. (以下简称“甲方”) 与合同第 1 页所填写的参展公司 (以下简称“乙方”) 签署, 并达成如下协议。

Agreement entered into by and between Hannover Fairs Mexico S.A. de C.V., hereinafter referred to as "Committee" and as the other party the exhibiting company as per the information provided on page 1 of this contract, hereinafter referred to as "Exhibitor", which is celebrated in accordance with the following clauses.

协议条款:

CLAUSES:

I 概要

1. 甲方作为主办单位举办“Solar Power Mexico 展览会”，时间：2019年3月19-21日，地点：Centro Citibanamex，墨西哥城，墨西哥。

2. 乙方授权乙方签字人签署本协议，乙方将遵守本协议内容并承担责任。

3. 甲方根据本合同第1页的展位要求向乙方提供展位，并在展位图中标明。甲方保留在任何时间，出于对展览会整体安排的考虑，以任何原因重新安排展商位置的权利。甲方对该情况下展位更换过程中产生的任何费用不负赔偿责任。

II 付款条件

4. 乙方签订本合同并按照本合同约定的付款条款付清所有费用后展位即正式确认。乙方可在展览期间使用所预订的展位，乙方无权出让、转让或分租其展位的全部或者部分展示面积。乙方须在展会开始前将费用付清，付款要求如下：签订展位合同时须支付20%定金；展会前90天须支付合同总金额的50%；展会前60天内须付清全款。所有款项须按照发票上的金额、币种（比索或美元）和约定汇率以银行电汇支付。乙方须承担银行的手续费。

5. 签署本合同后，乙方应严格按照合同约定支付费用并参加展会。若由于乙方单方面原因需要缩小或取消展位，无论是否已经支付定金，乙方均须承担合同第1页注明的违约金。若乙方未能参展，乙方仍须按照合同支付所有费用。同时为了保持展会的良好形象，甲方有权对乙方的展位进行处理。

6. 如乙方没有使用预订的展位，乙方仍须承担合同第1页注明的违约金，甲方对乙方不承担赔偿责任。如乙方的展品在展会前一晚10点前未能及时安放到展位上，甲方有权将乙方的展位移作他用。

7. 展位缩小或取消：根据本合同第1页有关违约金的规定，若乙方要求缩小或取消展位，乙方须以书面形式通知甲方，甲方在收到书面通知后按照以下规定要求乙方支付违约金：

- 展会前91天或更早：合同总金额的20%
- 展会前61-90天：合同总金额的50%
- 展会前60天内：合同总金额的100%

III 展位的使用

8. 乙方不得展除本合同第1、2页所填写的产品以外的物品。如有违反，甲方保留移动乙方展位的权利。

9. 乙方不得占用自己展台以外的区域。若无甲方的允许，乙方不得在自己展台以外的区域进行销售、宣传等商务活动。

10. 乙方无权出让、转让或分租本合同中的权益或其展位的全部或者部分展示面积。展会结束时乙方应将展位恢复原貌，乙方不得随意更改展位结构、不得损坏展板、家具及其他配套设施；不得在展板、展馆地面或立柱上使用石膏板、钉子、螺丝、涂料或打孔；展馆内禁止使用大功率扩音器或音响设备；展馆内禁止使用明火、易燃或有毒有害物品；展品不得摆放在展位以外的区域。

11. 展览期间乙方应确保其工作人员在安装、布置、拆卸展品时遵守展商手册的相关规定，具体规定可至大会网站查询。

12. 乙方有责任遵守展览会和展馆的相关规定。同时乙方有义务告知其员工、嘉宾和设计人员相关规定并要求其遵守这些规定。

13. 展会结束后，乙方须在展商手册规定的时间将资料、展品等所有物品运离自己的展位，并将展位恢复原貌。甲方对乙方的所有物品不负赔偿责任。逾期场馆将向乙方收取额外的加班、存储或运输费用。

14. 乙方应积极配合甲方以确保展会的顺利进行，并将遵守展商守则中的所有规定。展商守则是本合同的重要组成部分，具体内容可至大会网站查询。

IV 乙方的责任和义务

15. 甲方已获得举办展会所需的所有许可材料。乙方负责向当地政府机构申请参展所需的相关许可证或授权文件，如：展台搭建许可、人员签证、供应商资质、展览许可、商标使用、产品展示、特种设备和服务许可等。

16. 乙方如有违反本合同中的有关规定，甲方有权单方面终止本合同，不负赔偿责任。

V 安全保障与防范

17. 乙方在布展、展览和撤展期间如对第三方造成损害，甲方不负赔偿责任。乙方应购买足够的保险以防范意外情况。

18. 为保障展品安全，若无主办方的书面同意，展商在展览期间禁止撤展展品。展览期间主办方将提供安保服务，但不负赔偿责任。

VI 责任免除

19. 本合同中甲乙双方仅针对展位使用问题达成协议，此外双方作为独立缔约人没有其他联系，双方没有劳务雇佣关系。乙方负责其展会期间雇佣人员的薪水、福利、税务、社会福利等。如发生劳务纠纷，乙方将负责所有费用，甲方不负担任何连带责任。

20. 甲方对展会期间所有展商的商务活动、信息资讯、产品和服务不承担任何责任或作出任何保证。展商和观众之间的谈判结果与主办方、赞助商或其它机构无关。

21. 如遇到不可抗因素，甲方将视情况延期、提前或更改展会的日期、地点及活动安排。甲方不负担任何赔偿责任。

VII 管辖权

22. 甲乙双方在解释和履行本协议时如出现争议，将提请墨西哥城法院进行仲裁，适用墨西哥当地法律，放弃其它地区、国家法院的仲裁管辖权。

IGENERAL DISPOSITIONS

1. The Committee declares to be the organizer of the exhibition named Solar Power Mexico to be held at: Centro Citibanamex in Mexico City, from March 19 to 21, 2019.

2. The signer of this agreement declares to have authorization of the Exhibitor to act on his behalf and bind the Exhibitor to the obligations arising out of this agreement, in accordance to the information provided in page 1 of this document.

3. The Organizing Committee grants the Exhibitor a defined space of exhibition, which will be identified and detailed in the corresponding floorplan (such space hereinafter referred to as the "Stand(s)"), based on the space request and information supplied in page 1 of this agreement. The exhibitor acknowledges his participation cannot be conditioned to the assignment of any particular location, and that final space assignments are made at the discretion of the organizer.

II CONDITIONS OF PAYMENT

4. The Exhibitor will pay the Committee an agreed amount corresponding to the space assigned, as payment for the right to use the Stand(s) solely and exclusively during the days designated by the Committee. The abovementioned amount shall be paid in its entirety before the exhibition takes place in accordance with the following payment schedule: a 20% deposit is required with the presentation of the contract; 50% of the total amount must be paid 90 days prior to the show; full payment is due 60 days prior of the show. Payments must be made in the currency the Exhibitor was invoiced, this being either Mexican pesos or US dollars applying a previously agreed upon exchange rate. The payments shall be made through wire transfer as per instructions provided with the respective invoice. The exhibitor will assume all costs and fees generated by wire transfer services and other forms of payment.

5. By signing this agreement, the Exhibitor is committed to payment and participation in the exhibition. Cancellation fees will apply even in the absence of advance payments, as described in page 1 of this agreement. In case of no-show, the Exhibitor remains obligated to payment of the total amount agreed upon, and the Committee, in order to preserve the good image of the event, reserves the right to use the Exhibitor's space in accordance to its best judgement.

6. In the event that the Exhibitor does not make use of the Stand(s) contracted, the Exhibitor will lose in benefit of the Committee any and all amounts they might have produced, without any further recourse, claim or bonuses, and cancellation fees will still apply. In the event that the products to be displayed are not installed by 10:00 pm on the day before the start of the event, the Organizing Committee may use said space without liability on its part.

7. Cancellation of the contracted Stand(s). In accordance to the Cancellation Policy described in page 1, in case of cancellation the Exhibitor is obligated to the following cancellation fees, referenced to a) the total amount covered by this agreement and b) date of receipt of the Exhibitor's cancellation notice:

- 91 or more days prior to the exhibition: 20%
- From 90 to 61 days prior to the exhibition: 50%
- 60 days or less prior to the exhibition: 100%

III USE OF EXHIBIT SPACE

8. The Exhibitor accepts that the contracted space shall be used solely and exclusively to show the products described on the corresponding sections in pages 1 and 2 of this agreement. The Organizing Committee reserves the right to relocate an Exhibitor stand at its discretion.

9. Limitations of space: Exhibitor agrees to use its space solely as indicated in the exhibition floorplan. Any sales or promotional activities by the Exhibitor outside the boundaries of its stand will require express permission by the Organizing Committee.

10. The Exhibitor has no authority to assign, transfer or dispose of the rights referred to in this agreement, and lend or lease, in whole or in part, the Stand(s) hired, being obligated to only show products ordinarily manufactured or distributed by the same. The exhibition area is to be returned by the Exhibitor in the same condition as it was handed over, without altering structures, hard walls, furniture or equipment part of his service package. Likewise, it is prohibited to nail, screw, paint or perforate the screens; the use of drywall, nailing or screwing objects of any type on floors or columns of the building; perform other types of drilling; the use of loud speakers or sound equipment of any kind which might interfere with the participation of other exhibitors; light fire within the venue; use of flammable or toxic products; invade the halls and places of rest, since exhibit materials must always be installed within the designated areas.

11. The exhibitor shall be responsible to maintain personnel in the booth at all times during the show hours. The Exhibitor, for purposes of installations, set-up and dismantling of exhibits, will adhere to the regulations included as part of the Exhibitor's Manual, which is published and updated on the Committee's website.

12. The Exhibitor undertakes the responsibility to respect the regulations of the exhibition and of the venue. As a result of the above, the Exhibitor is obligated to share the content of these regulations among their staff, delegates or designees hired to meet its exhibition requirements or fulfill their obligations during the exhibition.

13. After the closing of the exhibition, the Exhibitor must vacate their materials and products within the schedule established in the Exhibitor's Manual, committing to deliver fully vacated

the Stand(s) referred to in this contract, in the same condition it was handed over, as established by the exhibition regulations. The Organizing Committee accepts no liability with regards of the Exhibitor's materials or products. If the Stand(s) is(are) not properly vacated on time, the Exhibitor shall be obliged to pay any costs the Organizing Committee might incur such as of overtime charges by the venue, storage and transportation expenses, being necessary to cover these expenses in order to recover their goods, without responsibility to the Organizing Committee.

14. The Exhibitor has expressed its desire to take part in the event and agrees to adhere to all the terms and conditions stipulated in the Exhibition Regulations, which are published and updated in the exhibition web site, and which become an integral part of this agreement, in the understanding that the Exhibitor has agreed to be bound by such regulations.

IV EXHIBITORS LIABILITY

15. The Committee declares to have all the necessary permits to hold the event. Nonetheless, the Exhibitor is solely responsible for any and all required permits or authorizations from local, State or Federal authorities pertaining the Exhibitor's individual participation in the exhibition, such as but not limited to stand construction, staff, vendors, exhibits, use of trademarks, product demonstrations, special equipment and services, etc.

16. The Committee reserves the right to rescind the contract without any obligation on its part, in the event that, at the Committee's discretion, there is any violation by the Exhibitor of its obligations hereunder or under any other document referred herein and which the Exhibitor has committed to honor and enforce in a proper manner.

V SECURITY, SAFETY & PREVENTION

17. The Exhibitor exempts the Organizing Committee of any liability pertaining to damages or losses to third parties resulting from the Exhibitor's activities during the exhibition, including set-up and dismantling. The Exhibitor is responsible for providing sufficient insurance protection for any risks related to their presentation in the exhibition.

18. From the opening time and for the duration of the Exhibition, due to security reasons, no Exhibitor will be allowed to withdraw or vacate their items on display without the prior written authorization of the Committee. The Committee will provide security services during the event but cannot assume any responsibility on the Exhibitor's property.

VI EXCLUSION OF RESPONSIBILITY

19. Given the nature of the use and enjoyment of the Stand(s) under this contract, both parties state and agree that the Committee and the Exhibitor are totally independent contracting parties, therefore there is no link or labor management relations arising from this agreement, in the understanding that the personnel hired for the exhibition of the Exhibitor's products or goods is the sole responsibility of the Exhibitor, including the payment of wages, benefits, taxes, duties, social security, INFONAVIT, AFORE and all other labor obligations. Consequently, the Exhibitor will be obliged to hold the Committee harmless of any problems that may arise, covering all expenses in which the Committee may incur as a consequence of disputes derived from such circumstances.

20. The Organizing Committee cannot and does not assume any responsibility or liability for the actions, information, products and services offered by exhibiting companies. Exhibitors and visitors acknowledge that all negotiations held among them are private in nature and independent of their contractual relationship, if any, with the Committee, the Committee's sponsors or affiliates.

21. Force majeure. The organizing Committee, if there are circumstances that justify so, may postpone or anticipate the start of the event, as well as, extend or shorten its duration or vary their program schedules, location, features or activities, the foregoing without incurring in any liability whatsoever on its part.

VII JURISDICTION

22. For all matters concerning the interpretation and performance of this agreement, the parties expressly declare their consent to submit to the judges and courts of Mexico City, as well as to the legal provisions of the current Civil Code in force in Mexico City, waiving the jurisdiction of any other Court corresponding to their present or future addresses.